

TEAM NAME FY22 Planning Brief

SPC/SGT/SSG/SFC Name

TM / Station

	Years	Months		
Time in Service	0	0		
Time in Grade	0	0		
ETS Date	dd-mmm-yy			



RECRUITING & RETENTION SINCE 1636

Agenda

- Goals
- Leave Plan
- Upcoming RY Plan of Action
 - Current RY Mission Breakdown
 - Target Market (Type and Plan) by Month
 - Schools and Programs (Schools)
 - Unit Involvement and Referrals (Units)
 - Area Ownership & Community (Community)
 - Social Media Plan (Social Media)
- Wild Card





Goals

Last APFT Date	Last APFT Score	Goal for Next APFT
Current Ht/Wt	BF%	Weight Goal
Last NCOES	Next School Needed	Preferred Dates

Professional & Personal Goals for FY--

Professional-

Personal-





Leave and Important Personal Dates

Leave Balance

- Explain Your Leave Plan
- Important Family Dates that can't be missed

Event	Dates	Number of Days





FY21 Mission Performance

Current FY Mission Broken Down

Non Prior Service	0	Male	0	CAT IIIA or above	0
Prior Service	0	Female	0	CAT IIIB	0
MEPS Success Rate	%	Ethnic Diverse	0	CAT IV	0





Office O9S/O9R

FY22 Mission Plan

- Monthly Goals to Achieve Annual Mission Fig-1
 FY 22 Mission (Your plan to complete mission with no 0 months until 4th qtr)
- Marketing Strategy (explain by month) Fig-2

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Fig 1	0	0	0	0	0	0	0	0	0	0	0	0
	%	%	%	%	%	%	%	%	%	%	%	%

Fig 2 Market Oct Nov Dec Jan Feb Jun Jul Aug Sep Apr May Juniors Seniors Grad College Prior Service



School Enlistments/Objective

Enlistments By School

High School	Population Jr/Sr	RY 15 Enlistments	DoD Enlistments	FY 21 Objective





Schools Continued

Snapshot of your School Programs

School	School Programs/Presentations Conducted





Unit Involvement

	1 st Qtr	2 nd Qtr	3 rd Qtr	4 th Qtr
Lead Production Events				
Unit Supported Events				
Unit Recognition Event				





Area/Community Market Share

Market Share:

	Zip	DOD	ARNG	#1 Competitor	Action Plan
1					
2					
3		7,23			
4					
5					
6					
7					
8					
9					
10					
11					
12					





Area/Community Major Events Conducted During Current FY

Events	Dates	RRB Support Received





Social Media

	f I	O	in		
Business Account?					
No RRNCO Followers?					
Following people in area?					
Regular Posting?					





Wild Card

Resource Needs:

Training Needs:

Direct Communication to Leaders:

